



Tim Keller, Mayor

September 23, 2022

To:	Albuquerque Development Commission
From:	Omega Delgado, Redevelopment Project Manager
Subject:	Case #2022-17 – Silver Jefferson Townhomes – Redevelopment Tax Abatement Application

Executive Summary. Silver Townhomes, LLC ("Applicant") has applied for a Redevelopment Tax Abatement ("RTA") for the Silver Jefferson Townhome project. The Project is located at the northeast corner of Silver Avenue and Jefferson Street. The Applicant will develop the existing vacant lot into a 20-unit multi-family townhome project ("Project"). See the attached context map, conceptual renderings, and site plan for details. The full application is attached as Exhibit A.

<u>Value of RTA</u>. The existing annual property tax amount due on the property, identified as the baseline tax prior to construction is, \$1,741.40 with a Net Taxable Value of \$36,296 (2021 assessed value). The Applicant will continue to pay the baseline amount throughout the seven-year abatement period (Payment in Liew of Taxes, or PILT). Following completion of the Project, the increased property tax amount is estimated to be \$23,690. With the approval and issuance of the RTA, the estimated annual amount of the property tax abated on the project will be \$23,690 or \$165,832 total, over a period of 7 years.

The total value of the Tax Abatement over the term of 7 years is projected to be \$149,249 (taxes abated minus the estimated annual MR fee of \$2,369).

Detailed Report of Application. Table 1 describes how the Project meets the RTA Threshold and Table 2 describes how the Project meets the Community Benefits Criteria, followed by a summary of how the Project meets the RTA Evaluation Criteria.

Criteria	Staff Evaluation
MR Area. Projects must be located in a	The project is located in the
Metropolitan Redevelopment Area with an	Central/Highland/Upper Nob Hill Metropolitan
approved Metropolitan Redevelopment Plan.	Redevelopment Area.

Table 1: RTA Threshold Criterion

Site Control. Applicant must have site control.	The Applicant owns the property (fee simple			
	title).			
Minimum Project Size. The scope of the Project	The project meets the minimum project			
must meet one of the following criteria:	criterion:			
• Total hard construction cost is at least	• The project includes 20 residential			
\$2M OR	townhome units			
• A minimum of eight additional (new or				
converted space from a different use)				
OR				
• A minimum of 15,000 sq. ft. of				
commercial space is created or put into				
active use (if space is put into active				
use, it must be currently vacant).				
Community Benefit. A project must achieve a	The Community Benefit score is 100 points.			
minimum Community Benefit score of 100	See Table 2 for the Community Benefit Matrix			
based on the Community Benefit Matrix in	details.			
Appendix B.				

Table 2: Community Benefit Criteria

Criteria	Points Earned			
Sustainability				
Roof top is built to be solar-ready with				
necessary electrical infrastructure and	20 points			
structural support				
Project is designed to maximize passive solar				
gain in winter while mitigating excessive solar				
gain in the summer. Design interventions can	10 points			
include window treatment, window over				
hangs, shutters, building and window				
orientation, etc.				
Economic				
Creates missing-middle development. Medium-				
size infill projects create an exciting texture to				
the urban core. Small sized projects get a boost	25 pointe			
in the scoring system and are not expected to	25 points			
provide the same level of amenities as large				
projects.				

Estimated Project Construction Cost of \$1M-				
\$3.99M				
Adds Density. Projects in MRA are in areas of				
change. MRTA projects areas should maximize				
the allowable density to create vibrant urban	20 pointe			
districts.	20 points			
Mixed Use and Residential Projects 20-49.99				
dwelling units/acre				
Enhanced Streetscape. Building structure or				
restaurant/bar patio edge is aligned to the	10 points			
minimum front setback outlined in IDO zoning				
requirement				
Culture & Art. Project includes a mural that is at				
least 150 sq. ft. or other significant artistic	15 points: The project will include a mural on			
feature such a large sculpture, artistic lighting,	15 points; The project will include a mural on			
etc. Art must be located within prominent	the south facing wall along Silver Ave.			
public view.				
Diverse/Local Team				
The Applicant entity is a local business	10 points			
Total	100 points			

RTA Evaluation Criteria

- Criteria A: Removal of blighted conditions and conformance with Metropolitan Redevelopment Area Plan. The Applicant must demonstrate the Project meets the relevant Metropolitan Redevelopment Plan goals.
 - Project results in the removal of slum or blighted conditions. The Jefferson Townhome project will transform a vacant and underutilized dirt parcel into 20 residential townhome units.
 - O Project furthers the goals and objectives of the adopted Metropolitan Redevelopment Area Plan. The Project meets the Central/Highland/Upper Nob Hill Metropolitan Redevelopment Area Plan's goal of "increasing residential density along the transition areas to promote Central Avenue business revitalization". The Project is located along Silver Avenue, just one block south of Central Avenue-co-locating residential uses with the commercial uses along Central Ave. and community facilities such as Highlands High School, Highland Pond Park, Coral Community Charter School. The site is also located just 2 blocks east of the Central Ave. and Washington ART station. This project furthers the Plan's goal to improve the aesthetics, vitality, and public image of the plan area as it transforms underutilized, vacant, dirt lot into high-quality housing with a contemporary design, galvanized metal accents, mural, parking and landscaping.

- Demolition of viable buildings has been/will be avoided. The lot is currently vacant and no buildings will be demolished.
- Relocation of existing residents and businesses has been/will be avoided. No existing businesses or residents will be displaced.
- □ Criteria B: Design. RTA projects shall meet the following enhanced design criteria to ensure high quality projects are recognized as exemplary.
 - Buildings shall have exterior building materials and colors which are aesthetically pleasing and compatible with the overall site plan. Construction material shall provide variation in color, texture, and scale; and
 - Each building elevation that faces a street or will be visible from adjacent streets/trails at full site plan buildout shall be modulated. The wall and foundation line shall be offset at intervals so that there is at least one offset every 100 feet of wall length that varies the depth of the building wall by a minimum of 6 feet. Offsets shall comprise at least 10% of the length of the elevation, for at least 40% of the building height.

The project meets both design criterion. The building materials included are stucco on the exterior walls that will be finished in a china white color and include galvanized corrugated metal accidents providing for a modern aesthetic.

The townhome design includes cantilevered balconies or rooftop patios. The 20 units are divided into five buildings with east and west facing primary facades. The buildings alternate between a 5-foot or 25-foot setback from Jefferson Street. The second story of each unit includes a step-back creating balconies and porticos.

OR

- □ If projects cannot meet the enhanced design criteria above, Applicants can propose other compensating design elements that ensures a high-quality project. N/A
- □ Criteria C: Applicant Experience. Applicant must demonstrate a record of financing, constructing, and managing projects of this type and size, and has provided convincing evidence that the Project will be completed.

The Applicant has demonstrated over 15 years of experience in designing & building energy efficient/net zero residential projects & over 9 years' experience as a developer. With his background in architecture and design, the Applicant is interested in developing Albuquerque's residential design language & creating exciting new developments that the residents of the City can be proud of. The Applicant's development objective is to focus on creating a higher density urban core which is beautifully designed, well built, & sustainable.

Findings:

- 1. MRA found the Project meets all requirements outlined in the Redevelopment Tax Abatement PILOT Program:
- 2. The Project removes blighted conditions and meets the goals of the Central/Highland/Upper Nob Hill Area Plan by adding more housing and density; by improving the aesthetics and vitality of the area by the development of a vacant parcel; and by adding residential units to support the surrounding commercial and community-oriented land uses.
- 3. The Project meets the enhanced design criteria by designing and constructing new housing that is aesthetically pleasing through neutral colors with accents, balconies and porticos, alternating setbacks, a mural, modulations in the building envelopes, and the addition of landscaping.
- 4. The Applicant has demonstrated sufficient experience to reasonably complete the Project.

<u>Recommended Motion</u>: Based on the findings in the staff report, the ADC recommends to the City Council approval, in form, of the Redevelopment Tax Abatement with Jefferson Townhomes, LLC, for the development of the 20 residential unit townhome project.





Subject Site







Conceptual Renderings

















Property Tax With and Without Jefferson Townhom Project | Incremental Tax Value

	Baseline Property Tax			Silver Townho	· ·	rty Tax - Total							
Abatement Year	Total Assessed Value	Total Taxable Value	Tax Amount	Total Assessed Value [1]	Total Taxable Value	Tax Amount	Tax Increment	MRA Lease Fee [2]	Net Tax Abatement	Net Tax Increment	Tax Abatement PV	Net Tax Increment PV	Cumulative NPV
/ear 1	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$ 0	-\$23,690	\$2,369	\$21,321	\$0	\$23,690	\$ 0	\$23,690
/ear 2	\$1,712,879	\$570,960	\$23,690	S 0	\$0	\$0	-\$23,690	\$2,369	\$21,321	\$0	\$22,889	\$0	\$46,579
/ear 3	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$2,369	\$21,321	\$0	\$22,115	\$0	\$68,695
/ear 4	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$2,369	\$21,321	\$0	\$21,367	\$0	\$90,062
/ear 5	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$2,369	\$21,321	\$0	\$20,645	\$0	\$110,706
/ear 6	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$2,369	\$21,321	\$0	\$19,947	\$0	\$130,653
/ear 7	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$2,369	\$21,321	\$0	\$19,272	\$0	\$149,925
/ear 8	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$18,620	\$131,305
/ear 9	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$17,991	\$113,314
/ear 10	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$17,382	\$95,932
/ear 11	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$16,794	\$79,137
/ear 12	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$16,227	\$62,911
/ear 13	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$15,678	\$47,233
/ear 14	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$15,148	\$32,085
/ear 15	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$14,635	\$17,450
/ear 16	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$14,140	\$3,309
/ear 17	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$13,662	-\$10,353
/ear 18	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$13,200	-\$23,553
/ear 19	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$12,754	-\$36,307
/ear 20	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$12,323	-\$48,630
/ear 21	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$11,906	-\$60,536
/ear 22	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$11,503	-\$72,039
/ear 23	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$11,114	-\$83,153
/ear 24	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$10,738	-\$93,892
/ear 25	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$10,375	-\$104,267
/ear 26	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$10,024	-\$114,292
(ear 27	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$9,685	-\$123,977
/ear 28	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$9,358	-\$133,335
/ear 29	\$1,712,879	\$570,960	\$23,690	\$0	\$0	\$0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$9,041	-\$142,376
/ear 30	\$1,712,879	\$570,960	\$23,690	S0	\$0	S 0	-\$23,690	\$0	\$0	-\$23,690	\$0	-\$8,736	-\$151,112

Source: Bernalilo County Assessor/Treasurer; Economic & Planning Systems

[1] Total Assessed Value was estimated using the Cost Approach

[2] The MRA lease fee is equal to 10 percent of the total property tax abatement

KEY ASSUMPTIONS

Residential Mill Rate	41.492
Non-Residential Mill Rate	46.826
Escalation Factor	0.00%
Discount Rate	3.50%

METROPOLITAN REDEVELOPMENT TAX ABATEMENT

APPLICATION FORM

Name of Project

Location of Project

Legal Description of All Parcels

Bernalillo County UPC Code of all Parcels

Applicant Name

Contact Person

Address

Telephone

Email

Amount of Fee Submitted

Total Project Square Footage

Building Construction Type

Estimated Building Permit Valuation (please include formula and methodology)

Form of Documented Site Control included in Application

Warranty deed

Option to purchase (expires no sooner than 4month from application date)

Long term lease (at least 50 years)

Minimum Project Size

Total project cost

Number of additional residential units created by project

Total square feet of commercial space

Project Name				
Sustainability		Maximum Points Available per Subcategory	Points Earned by Applicant	What to submit with application and at building permit if qualifying for these points
Reuse of Existing Structures.	can only get points in one line item	30	0	W/ Application: conceptual site plan with calculation @ Building Permit: confirm on site plan
25% of project footprint utilizes existing structures	20			
50% of project footprint utilizes existing structures	30			
Project includes on-site Electronic Vehicle charging stations. 5% of parking spaces EVSE installed	15	15		W/ Application: narrative statement @ Building Permit: confirm on site plan
On-Site Solar	can only get points in one line item	50	0	
Roof top is built to be solar-ready with necessary electrical infrastructure and structural support	20	20		W/ Application: calculation letter by professional electrical engineer @ Building Permit: reconfirmation letter by professional electrical engineer
On-site generated renewable energy meets at least 20% of building's anticipated energy needs.	50			W/ Application: calculation letter by professional electrical engineer @ Building Permit: reconfirmation letter by professional electrical engineer
Integrate Net Zero Water and Energy approaches in the construction and operation of the building.		75	0	
Connect to reuse or non-potable water service lines. ABCWUA non-potable and reuse rate is offered at a 20% discount as compared to potable water. Buildings that already have connections to non-potable water service lines or are mandated to connect to reuse service lines required by ABCWUA are ineligible to receive points. https://www.abcwua.org/custamer-service-new-service- applications/	15			W/ application: Submit letter from ABCWUA confirming availability statement or serviceability letter for non-potable water service lines. @ Building Permit: Contractor to submit for tapping permit routine connections when extensions are not required)
Project is designed to maximize passive solar gain in winter while mitigating excessive solar gain in the summer. Design interventions can include window treatment, window over hangs, shutters, building and window orientation, etc.	10	10		W/ Application: elevations and site plan. Short narrative description of how the building design addresses passive so @ Building Permit: confirm on elevations and site plan
Project includes cool surface treatments, such as cool pavements, or cool treatment applied to surface parking/top level of parking garage (if applicable)	10	10		W/ Application: roof and pavement plan @ Building Permit: confirm roof and pavement plan
Rooftop garden covers at least 15% of rooftop area	10			W/ Application: roof plan @ Building Permit: confirm on roof plan

Appendix B: Redevelopment Tax Abatment Community Benefit Matrix

WaterSense-labeled fixtures and water efficient equipment: 1.28 GPF toilets, 0.5 qpf urinals, 1.5 qpm aerators, 2.0 qpm showerheads				(requires inspection) @Building Permit: approved ABCWUA Water Smart CPR
and washing machines with an integrated Water Factor (IWF) of				application (requires inspection)
3.0 or less. Refer to EPA WaterSense at Work: Best Management				
Practices for Commercial and Institutional Facilities				
For redevelopment/retrofits only: Transform up to 80% of high	10			W/application: submit ABCWUA Water Smart CPR application
water use spray irrigated turf areas with a desert-friendly xeriscape that includes select drought-tolerant plants and				(requires inspection) @Building Permit: approved ABCWUA Water Smart CPR
climate-ready trees, as well as passive water harvesting and drip				application (requires inspection)
irrigation methods. Refer to ABCWUA Xeriscaping: the complete				application (requires inspection)
how to guide				
For redevelopment/retrofits only: Update cooling mechanical	10			W/application: submit ABCWUA Xeriscape rebate application
systems with control meters to help monitor water use and				(requires inspection)
implement mechanism to improve the tower's water quality and increase cycles of concentration and/or install a recirculation				@Building Permit: approved ABCWUA Xeriscape rebate application (requires inspection)
system that will reuse cooling water instead of discharging it.				application (requires inspection)
Refer to EPA WaterSense at Work: Best Management Practices for				
Commercial and Institutional Facilities				
Sustainable Development Patterns		40	0	
Encourages Alternative Transportation. Two of the following are met:	15			W/application: site plan with parking calculations and
1. Site Plan includes a dedicated ride share loading space				dedicated rideshare loading space; narrative statement regarding bike parking and carshare vehicle
2. Project includes interior bike storage with one space for 60% of				@Building Permit: Site verifying parking spaces, floor plan
residential units and at least 200 sq. ft. dedicated space for bicycle maintenance				with bike space, agrement with ride share company(or other)
 Parking ratio is less than 1.2 per unit (multi-family) or 2:1,000 				
(commercial)				
4. Project provides at least one dedicated carshare vehicle per 200 units				
Efficient Unit Sizes. Multifamily projects offer least 50% of units at 600	25			W/ application: submit floorplans delineating unit sizes and
usable square feet or smaller.				calculation of unit types by size.
				@Building Permit: confirm unit sizes.
Subtotal		210	0	

Economic		Maximum Points Available per Subcategory	Points Earned by Applicant	What to submit with application and at building permit if qualifying for these points
Generates Gross Receipts Taxes. Small pockets of retail can be especially impactful. Retail space will trigger occupancy requirements within the first years of completion in the lease agreement.				W/ Application: site plan/floor plans with calculation @ Building Permit: confirm on site plan with calculation
At least 1,000 square feet of interior retail space (for rent to commercial user and not to be used as residential leasing or amenity space)	15	15		

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Exhibit A: Jefferson Townhome Application Package

Appendix B: Redevelopment Tax Abatment Community Benefit Matrix

Creates missing-middle development. Medium-size infill projects	can only get	25	0	Use Building Permit Data Multiplier to Calculate Construction
create an exciting texture to the urban core. Small sized projects get a	points in one line			Value
boost in the scoring system and are not expected to provide the same	item			
level of amenities as larger project.				
Estimated Project Construction Cost				
\$8M - \$11.99M	15			
\$4M- \$7.99M	20			
\$1M- \$3.99M	25	25		
Adds Density. Projects in MRA are in areas of change. MRTA projects	can only get	35	0	W/ Application: provide site plan with calculation
areas should maximize the allowable density to create vibrant urban	points in one line		-	@ Building Permit: confirm on site plan with calculation
districts	item			
Mixed Use and Residential Projects				
15-19.99 dwelling units/acre	15			
20-49.99 dwelling units/acre	20	20		
50-99.99 dwelling units/acre	25			
100+ dwelling units/acre	35			
Projects without Residential Uses				
Floor Area Ratio > 2	25			
Floor Area Ratio > 3	35			
Subtotal		75	0	

Community Benefits		Maximum Points Available per Subcategory	Points Earned by Applicant	What to submit with application and at building permit if qualifying for these points
Historic Preservation. Project protects and preserves historic structures, districts, sites, objects or designed landscapes from deterioration or destruction. Building or landscape being preserved must be officially recognized by the City of Albuquerque, State of New Mexico, or listed in the National Register of Historic Places.		20		W/ Application: Documentation of historic registration and description of how the asset will be preserved through this project.
Enhanced Streetscape		25	0	W/ Application: provide site plan/landscape plan @ Building Permit: confirm on site/landscape plan
Building structure or restaurant/bar patio edge is aligned to minimum front setback outlined in IDO zoning requirements.	10	10		W/ Application: provide site plan/landscape plan @ Building Permit: confirm on site/landscape plan
Include two of the following enhanced streetscape improvements: -Widened sidewalks by at least 2-feet above IDO minimum along arterial streets, -Increased landscape planting requirements (by at least 20%) in public areas -Providing a bus shelter -3 pieces of urban furniture components -Pedestrian-scale lighting along arterial sidewalk				W/ Application: provide site plan/landscape plan and include description of which streetscape improvements are being met @ Building Permit: confirm on site/landscape plan

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Appendix B: Redevelopment Tax Abatment Community Benefit Matrix

Public Space Amenity	can only get points in one line item	30	0	
On-site public space at least 500 contiguous sq. ft. such as a pocket park, plaza, playground, or performance area. Public space shall be accessible to the public generally 9-5; five days per week.	20			W/ Application: provide site plan and explanation of IDO usabl open space minimum requirements. @ Building Permit: confirm on site plan
On-site public space at least 1000 contiguous sq. ft. such as a pocket park, plaza, playground, community garden, or performance area. Public space shall be accessible to the public 9 5; five days per week.	30			W/ Application: provide site plan and explanation of IDO usabl open space minimum requirements. @ Building Permit: confirm on site plan
Culture & Art. Project includes a mural that is at least 150 sq. ft or other significant artistic feature such a large sculpture, artistic lighting, etc. Art must be located within prominent public view.	15	15	15	W/ Application: provide site plan @ Building Permit: confirm on site plan
Rooftop or Elevated Deck. Project includes an outdoor deck on the second floor or higher. Deck must be at least 500sf. Deck must be available for use by public patrons such as hotel guests/restaurant or bar patrons/office users (dependent on building type). Rooftop decks available exclusive for residential users does not qualify.	10	10		W/ Application: provide site plan/landscape plan @ Building Permit: confirm on site/landscape plan
Affordable Housing. At least 60% of units are affordable to households <80% AMI & project is being funded and monitored for compliance by governmental entity other than MRA.	40	40		Application: documentation from MFA, FCS that project is affordable
Subtotal		140	00	

Diverse/Local Team		Maximum Points Available per Subcategory	Points Earned by Applicant	What to submit with application and at building permit if qualifying for these points
		50	0	
Legal applicant entity is a minority, LGBTQ+, veteran, or women-owned business	15			Application: Applicable third party certification
Legal applicant entity is a local business	10	10		Application: W-9 self-certification; business license
General Contractor is a minority, LGBTQ+, veteran, or women-owned	15			Application: Applicable third party certification
General Contractor is a local businesses	10	10		Application: W-9 self-certification; business license
Subtotal		50	0	

Total Points Earned

475 0

Application Narrative

8.10.22



A. Project Information

1. Description of Proposed Development

The Silver Townhomes project is a 20 unit townhome project located in the Central/ Highland/Upper Nob Hill MRA. The project will consist of 5 separate buildings containing 12 - 2 bedroom units & 8 - 1 bedroom loft style units. The buildings will be stick framed, with stucco & corrugated steel exterior finishes.

2. Existing Site Conditions

The site for the Silver Townhomes is vacant land and has never been built on. Surrounding land use is mostly retail along Central Ave with some apartments nearby 1-2 blocks off central. Highland High School is located directly South of the property.

3. Entitlements

Property is currently zoned MX-T. No entitlements received or required.

<u>B. Community Benefit Summary</u> Sustainability

Solar Ready Roof Top

Roof top will be built to be solar-ready with necessary electrical infrastructure and structural support. There will be conduit run from each units electrical panel to the roof with extra breaker bays for future solar disconnects. The roof structure will be designed to accommodate the added dead weight of solar panels. See letter from engineer on page 23.

Project includes cool surface treatments

The roofing used on this project will be a white TPO membrane which qualifies as a cool roofing material. The project will employ white stucco to keep the building cooler as well.

Passive Solar

The windows & overhangs are designed primarily to prevent over heating in the summer through the use of overhangs & spectrally selective low-e coatings.

Economic

Creates Missing-Middle Development

The estimated construction cost of this development is \$2.5 million dollars.

Adds Density

The property is .85 acres & will contain 20 residential units. This fits within the 20-49.99 dwelling units per acre requirement.

Community Benefits

Culture & Art. Project includes a mural that is at least 150 sq.ft.

A mural is planned for a prominent wall facing Silver.

Diverse/Local Team

Legal applicant entity is a local business

Sunlight Properties LLC will be the developer for this project. They are an Albuquerque based company.

General Contractor is a local businesses

Sunlight Properties LLC will be the builder for this project. They are an Albuquerque based company.

1. REMOVAL OF BLIGHTED CONDITIONS AND CONFORMANCE WITH METROPOLITAN REDEVELOPMENT AREA PLAN

Removal of Blighted Conditions:

The Silver Townhome development will remove what has been an empty dirt field in the core of Albuquerque. This lot has struggled with weed, trash & blight for years. This development will bring additional quality, middle density residences to one of the most walkable neighborhoods in the city.

How the Project furthers the Goals and Objectives of the adopted Metropolitan Redevelopment Plan:

This project is a perfect example of a "missing-middle" development which will bring exciting texture to Albuquerque's urban core. The beautiful design will improve the aesthetics, vitality, & public image of the neighborhood. It will bring new residents to the neighborhood which will benefit local businesses and create a more vibrant neighborhood.

Demolition of Viable Buildings

No buildings will need to be demolished for this development.

Relocation of Existing Residents/ Businesses

This project does not include relocation of existing residents/ businesses.

2. DESIGN

The Silver Townhomes will be a mid-scale 2-story development consisting of five individual buildings, each containing four separate residential units. These buildings are separated & staggered to create interesting and beautiful exterior landscaped spaces.

The building's finishes will consist of primarily stucco with galvanized corrugated metal accents. Each residence contains either a rooftop patio or a cantilevered balcony which further enhances the "eyes on the street" concept.

The buildings are sufficiently articulated to create visual interest & pleasant massing.

3. Applicant Experience

Evan Davis Sunlight Properties LLC GB98 Lic# 401640

Evan Davis was born and raised in Albuquerque. He has over 15 years experience designing & building energy efficient/net zero residential projects & over 9 years experience as a developer. With his background in architecture and design Evan is interested in developing Albuquerque's residential design language & creating exciting new developments that the residents of the city can be proud of. His developments focus on creating a higher density urban core which is beautifully designed, well built, & sustainable.

Below are two similar projects to the proposed Silver Townhomes. Evan Davis/Sunlight Properties was responsible for designing, developing & building both of the below projects.

209 Cornell

This 3,325sqft 4-plex of townhomes in the University Heights neighborhood was finished in 2014. It is a super insulated, passive solar, all electric loft style development. It was designed to create a shared outdoor environment to enhance a sense of community among the tenants.









200 & 202 Cornell

This 8,816sqft 12-plex of townhomes in the **University Heights** neighborhood was built in 2021. It is a super insulated, all electric courtyard development. Each unit is a one bedroom loft style residence with a focus on natural light & efficient use of space. Just as with 209 Cornell, the exterior space was designed to create a shared outdoor environment to enhance a sense of community among the tenants. A



privately funded mural was commissioned on the north side of the property along Silver to enhance the streetscape of the neighborhood.

of







Location of project



Proposed Material Palette

Galvanized metal accent walls



Stucco Sample



#310° China White



Exhibit A: Jefferson Townhome Application Package

View From Jefferson & Silver







PARID: 101705733917142404 MCCANNA R J II,

IE	FF	FR	SC	JN	ST
			0.		U .

2021	
\$104,300.00	
\$0.00	
\$4,600.00	
\$108,900.00	
\$36,296.00	
\$0.00	
\$0.00	
\$0.00	
\$36,296.00	
	38
	\$104,300.00 \$0.00 \$4,600.00 \$108,900.00 \$36,296.00 \$36,296.00 \$0.00 \$0.00 \$0.00 \$0.00

Click here to view the Disclaimer



Form **W–9** (Rev. December 2011) Department of the Treasury Internal Revenue Service

Request for Taxpayer Identification Number and Certification

Give Form to the requester. Do not send to the IRS.

	Name (as shown on your income tax return)												
	EVAN DAVIS												
oi	N Business name/disregarded entity name, if different from above												
ğ	Check appropriate box for federal tax classification:												
s o	Individual/sole proprietor C Corporation S Corporation Partnership Trust	/estate											
Print or type Specific Instructions on page	timited liability company. Enter the tax classification (C=C corporation, S=S corporation, P=partnership) ►									mpt	pay	ee	
чõ	Other (see instructions) ► Address (number, street, and apt. or suite no.) Ref	quester's	nomo	000	1 ode	irooo	lant	liona	N				
eci	3100 SAN JOAQUIN SE	quester s	name		auc	11622	(opi	liona	')				
Sp	City, state, and ZIP code												
See													
0)	ALBUQUERQUE, NM, 87106												
	List account number(s) here (optional)												
Par	t I Taxpayer Identification Number (TIN)												
	your TIN in the appropriate box. The TIN provided must match the name given on the "Name" line	e Soc	cial se	ecur	rity n	umb	er						
	id backup withholding. For individuals, this is your social security number (SSN). However, for a				[]					
	ent alien, sole proprietor, or disregarded entity, see the Part I instructions on page 3. For other				-			-					
	ntities, it is your employer identification number (EIN). If you do not have a number, see <i>How to get a</i>												
	If the account is in more than one name, see the chart on page 4 for guidelines on whose	Em	ploye	er ide	entif	icati	on n	umb	er				
numb	er to enter.				4	E	4	0	2		4		
		8	4	-	4	5	1	0	3	9	1		

Part II Certification

Under penalties of perjury, I certify that:

- 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me), and
- I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding, and

3. I am a U.S. citizen or other U.S. person (defined below).

Certification instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because you have failed to report all interest and dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are not required to sign the certification, but you must provide your correct TIN. See the instructions on page 4.

Sign	Signature of
Here	U.S. person ►

General Instructions

Section references are to the Internal Revenue Code unless otherwise noted.

Purpose of Form

A person who is required to file an information return with the IRS must obtain your correct taxpayer identification number (TIN) to report, for example, income paid to you, real estate transactions, mortgage interest you paid, acquisition or abandonment of secured property, cancellation of debt, or contributions you made to an IRA.

Use Form W-9 only if you are a U.S. person (including a resident alien), to provide your correct TIN to the person requesting it (the requester) and, when applicable, to:

1. Certify that the TIN you are giving is correct (or you are waiting for a number to be issued),

2. Certify that you are not subject to backup withholding, or

3. Claim exemption from backup withholding if you are a U.S. exempt payee. If applicable, you are also certifying that as a U.S. person, your allocable share of any partnership income from a U.S. trade or business is not subject to the withholding tax on foreign partners' share of effectively connected income. Date 🕨

Note. If a requester gives you a form other than Form W-9 to request your TIN, you must use the requester's form if it is substantially similar to this Form W-9.

Definition of a U.S. person. For federal tax purposes, you are considered a U.S. person if you are:

An individual who is a U.S. citizen or U.S. resident alien,

• A partnership, corporation, company, or association created or organized in the United States or under the laws of the United States,

An estate (other than a foreign estate), or

• A domestic trust (as defined in Regulations section 301.7701-7).

Special rules for partnerships. Partnerships that conduct a trade or business in the United States are generally required to pay a withholding tax on any foreign partners' share of income from such business. Further, in certain cases where a Form W-9 has not been received, a partnership is required to presume that a partner is a foreign person, and pay the withholding tax. Therefore, if you are a U.S. person that is a partner in a partnership conducting a trade or business in the United States, provide Form W-9 to the partnership to establish your U.S. status and avoid withholding on your share of partnership income.

Cat. No. 10231X

Good afternoon Evan,

It was a pleasure meeting with you today! It was great to learn about your history in development and learn about both of your planned projects.

At this time, the project that could be eligible for the Redevelopment Tax Abatement program is a proposed townhome-style complex with five 4-unit buildings (total 20 housing units). The project is comprised of around 19,000 square feet on 0.85 acres at the vacant lot on the northeast corner of Jefferson and Silver in the Central/Highland/Upper Nob Hill MR Area.

As discussed, here are the next steps to submitting your application for the MRA Redevelopment Tax Abatement program.

- 1. **Review the Central/Highland/Upper Nob Hill Metropolitan Redevelopment Area Plan**, and verify your property is within the MR Area boundary. <u>http://documents.cabq.gov/planning/UDD/CentralHighlandUpperNobHillMRA-Plan.pdf</u> and <u>https://www.cabq.gov/mra/redevelopment-areas/central-highland-upper-nob-hill</u>
- 2. Calculate the improvement value of your project based on the Building Permit Evaluation using the attached form (Appendix E). You can get the existing value of your land here: <u>https://www.bernco.gov/assessor/find-a-property/assessor-property-record-</u><u>search-portal/</u>
- **3.** Create an application. I suggest using the Checklist in Appendix A of the RTA instructions to make sure you have all the documents required. We prefer a PDF with the all relevant attachments (the application form, Community Benefit Matrix, narrative, maps, renderings, attachments etc) all in a single document.
 - a. This email counts as the "Summary of Pre-Application Meeting provided by MRA Staff."
 - b. Please note that the City's email server protections recently restricted document sizes it will accept. Anything above 10MB will be automatically rejected, and I'm not usually notified when that happens. I recommend sending an email with a box.com link (or a similar online document sharing service).
 - c. On the Community Benefit Matrix, some points require that you provide supporting documentation to demonstrate how you qualify for the points. Make sure to include these in the packet.
- 4. If you'd like to put us in touch with your lender to get them familiarized with the mechanics of the program please feel free to send along my contact information!

Separately from the Jefferson/Silver project, we discussed that your upcoming project on Garfield in the University Heights/Victory Hills neighborhood could not be considered for the Redevelopment Tax Abatement program until City Council adopts both the University Metropolitan Redevelopment Area Designation Report and the University Area Metropolitan Redevelopment Plan. The project would also not be eligible for impact fee waivers until those same conditions are met.

Please let me know if you have any questions. I'm here to help!

Thanks and talk to you soon, Ciaran

Construction Timeline

Property acquisition has already been completed and architectural and engineering plans are well underway and will be shovel-ready by September. With city assistance, we intend to keep this project on the schedule described below. The project is expected to completely leased out within 3 months after the conclusion of construction and issuance of the certificate of occupancy.

	2022	2022	2022	2022	2022	2022	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	2023	202
Proposed Schedule	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	Jan	Feb
architecture/ engineering plans																				
building permit acquisition																				
construction/ renovation																				
apartment lease-up																				

7/7/22, 3:05 PM

PROPERTY ADDRESS AND DESCRIPTION PARCEL

JEFFERSON ST SE * 011 030VALLEY VIEW ADD L11 TO 22

2021

PARCEL NUMBER: 101705733917142404



BERNALILLO

COUNTY PO BOX 627 ALBUQUERQUE, N.M. 87103-0627 (505) 468-7031 TREASURERS OFFICE E-MAIL: TREAS@BERNCO.GOV

2021 TAX BILL

THIS TAX BILL IS THE <u>ONLY</u> NOTICE YOU WILL RECEIVE FOR PAYMENT OF BOTH INSTALLMENTS OF YEAR 2021 PROPERTY TAX

AFC

1 017 057 339 171 42404 MCCANNA R J II 63 ARROYO VENADA RD PLACITAS NM 87043 9101

A1A 🛉 TAX DISTRICT

PROPERTY	CODE	VALUE	AGENCIES	TAX RATE	NET TAXABLE VALUE	AMOUNT DUE
ASSESSED VALUE LAND		104,300	STATE	1.360	36,296	49.36
ASSESSED VALUE IMPROVEMENTS		4,600	COUNTY	12.222	36,296	443.61
ASSESSED VALUE PERS PROP		0	ALBUQ	11.520	36,296	418.13
TAXABLE VALUE LAND		34,763	SCHOOL APS	11.324	36,296	411.01
TAXABLE VALUE IMPROVEMENTS		1,533	CNM	4.000	36,296	145.18
TAXABLE VALUE PERS PROP		0	UNMH	6.400	36,296	232.29
TOTAL VALUATION		36,296	AMAFCA	1.152	36,296	41.82
STATUTORY EXEMPTION		0			•	
VETERAN EXEMPTION		0	TOTAL RATE	47.978	2021 TAX >>	1,741.40
NET TAXABLE VALUE		36,296				

1 Ist half payment becomes delinquent after Jan. 10, 2022 2nd half payment becomes delinquent after May 10, 2022 Postmark by these dates for each half is on time...

CLICK HERE TO SEE TAX & PAYMENT HISTORY

OTHER TAX DUE:

ombit mit bell.					
YEAR	TAX	INTEREST	PENALTY	FEES	AMOUNT DUE
2020	1,741.40	182.91	87.10	0.00	2,011.41
2019	1,741.58	374.53	87.10	0.00	2,203.21
****	3,483.32	1,410.96	174.20	125.00	5,193.48





QUE

Request for Supplier Information

Substitute Form W9 Department of Finance and Administrative Services

NAME (as shown on your income tax return). Name is required on this line; do not lear Silver Townhomes LLC BUSINESS NAME/ disregarded entity name, if different from above. Silver Townhomes LLC PRIMARY ADDRESS (number, street, and apt or suite no) 3100 San Joaquin SE	EMITTANCE ADDRESS (number, street, and apt or suite no) EMITTANCE CITY, STATE, and ZIP CODE MAIL ADDRESS andavis@sunlighthomes.com					
Silver Townhomes LLC BUSINESS NAME/ disregarded entity name, if different from above. Silver Townhomes LLC PRIMARY ADDRESS (number, street, and apt or suite no) 3100 San Joaquin SE	EMITTANCE ADDRESS (number, street, and apt or suite no) EMITTANCE CITY, STATE, and ZIP CODE MAIL ADDRESS andavis@sunlighthomes.com					
Silver Townhomes LLC PRIMARY ADDRESS (number, street, and apt or suite no) 3100 San Joaquin SE	EMITTANCE CITY, STATE, and ZIP CODE MAIL ADDRESS andavis@sunlighthomes.com					
3100 San Joaquin SE	EMITTANCE CITY, STATE, and ZIP CODE MAIL ADDRESS andavis@sunlighthomes.com					
	MAIL ADDRESS andavis@sunlighthomes.com					
Albuquerque, NM 87106	andavis@sunlighthomes.com					
SOCIAL SECURITY NUMBER OR EMPLOYER IDENTIFI	ICATION NUMBER New MEXICO CR3 TAX ID (II applicable)					
TAX CLASSIFICATION (check only one) INDIVIDUAL/SOLE PROPRIETOR or single-member LLC C CORPORATION PARTNERSHIP	EXEMPT PAYEE CODE (if any)					
LIMITED LIABILITY COMPANY- Enter the tax classification (C=C Corporation, S=S G	Corporation, P=Partnership)					
Note: For a single-member LLC that is disregarded, do not check LLC; check the ap	ppropriate box in the line above					
for the tax classification of the single- member owner.	NSRUCTIONS)					
SECTION 2: BUSINESS DEMOGRAPHIC						
Local Business - Headquartered and maintains its principal office and pla	· · ·					
Albuquerque Metropolitan Area (City of Albuquerque or Bernalillo County). Doing Business Locally - Either not headquartered or does not maintain its prin	ncipal office and place of business is MBE-owned, please					
here, but maintains a storefront in the Greater Albuquerque Metropolitan Area an Albuquerque or Bernalillo County residents.						
Woman Owned Business - At least 51% owned and controlled by one or more work owned business, at least 51% of the stock of which is owned by one or more work Minority Business Enterprise (MBE) Owned - At least 51% owned and cort	men. Native American					
minorities or, in the case of a publicly-owned business, at least 51% of the stor racial/ethnic minorities. Please specify the race/ethnicity of minority owners (ques	ck of which is owned by one or more Black or African American					
LGBTQ+ Owned Business - At least 51% owned and controlled by one or more a publicly-owned business, at least 51% of the stock of which is owned by one o	e LGBTQ+ individuals, in the case of Asian-Indian American for more LGBTQ+ individuals.					
None of the Above Categories Apply						
SECTION 3: PURCHASE ORDERS (C	OMPLETE ONLY IF YOU ACCEPT POs)					
ELECTRONIC POS AND INVOICES (select one) PO CONTACT INFORMATI	ION					
Transcepta (preferred method) FULL NAME	EMAIL ADDRESS					
SECTION 4: 0	CERTIFICATION					
 Under penalties of perjury, I certify that: 1. The number shown on this form is my correct taxpayer identification number (or I am waiting for a number to be issued to me); and 2. I am not subject to backup withholding because: (a) I am exempt from backup withholding, or (b) I have not been notified by the Internal Revenue Service (IRS) that I am subject to backup withholding as a result of a failure to report all interest or dividends, or (c) the IRS has notified me that I am no longer subject to backup withholding; and 3. I am a U.S. citizen or other U.S. person (defined in the instructions); and 4. The FATCA code(s) entered on this form (if any) indicating that I am exempt from FATCA reporting is correct. Certification Instructions. You must cross out item 2 above if you have been notified by the IRS that you are currently subject to backup withholding because of underreporting interest or dividends on your tax return. For real estate transactions, item 2 does not apply. For mortgage interest paid, acquisition or abandonment of 						
secured property, cancellation of debt, contributions to an individual retirement arrangement (IRA), and generally, payments other than interest and dividends, you are no required to sign the certification, but you must provide your correct TIN.						
The Internal Revenue Service does not require your consent to any provision on the						
SIGNATURE of U.S. person	DATE 8/3/22					
PRINT NAME Evan Dav	vis TITLE Owner					

Completed W9 Form Submission Options: 1) email to suppliersetup@cabq.gov or 2) click button (only available if electronically signed) SUBMIT FORM

Old Republic National Title Insurance Company Order Number: 2201199 LO

WARRANTY DEED

R.J. McCanna II, an unmarried man, for consideration paid, grant(s) to Silver Townhomes, LLC, a New Mexico limited liability company, , as , whose address is: 3100 San Joaquin SE, Albuquerque, NM 87106, the following described real estate in Bernalillo County, New Mexico,

Lots numbered Eleven (11) through Twenty-two (22), inclusive, in Block numbered Thirty (30), of VALLEY VIEW ADDITION to the City of Albuquerque, New Mexico, as the same are shown and designated on the Plat thereof, filed in the office of the Probate Clerk and Ex-Officio Recorder of Bernalillo County, New Mexico on September 2, 1911.

SUBJECT TO all patent and mineral reservations, restrictive covenants, restrictions and reservations of easements and rights-of-way of record, and all applicable zoning regulations, restrictions and requirements and all other matters of record and to taxes for the year 2022 and subsequent years;

with warranty covenants.

Dated: March 24, 2022

ACKNOWLEDGMENT

STATE OF NEW MEXICO

COUNTY OF BERNALILLO

This instrument was acknowledged before m	e on March 24, 2022 by R.J. N	IcCanna II, /
	Alla	TTK .
	Notary Public, My Commission Expires:	812 6225
		- apapous

STATE OF NEW MEXICO NOTARY PUBLIC LISA ORTEGA COMMISSION # 1102548 COMMISSION EXPIRES 08/12/2025

Warranty Deed NM Statutory Form

Page 1 of 1

Rev. 5/05



August 8, 2022

Evan Davis Silver Townhomes, LLC 3100 San Joaquin SE Albuquerque, NM 87106

Dear Evan:

On behalf of Sandia Laboratory Federal Credit Union (SLFCU), it is my pleasure to provide this loan proposal. This proposal is subject to SLFCU obtaining the necessary information to underwrite the proposed transaction:

1. Borrower: Silver Townhomes, LLC

Type Amount and Term. 2

2. Type, Amount and Term.		
Type of Facility	Amount of Facility	Amortization / Term of Facility
Construction advance type draw	\$2,900,000 not to exceed 75% of	Interest only for 24 months
note/permanent term loan	credit union reviewed allowable	followed by an amortization of 30
_	construction cost or	years with a 15 year call (15 year
	"as completed market value" per	maturity includes 24 months
	appraisal, whichever is lower	interest only period).
3. Rate and Fees:		

J. Nate and Pees.		
Type of Facility	Rate	**Fees
Construction advance type draw	Construction loan: 4.75% Fixed	1.00% origination fee
note/permanent term loan	for 24 months – construction &	\$200 documentation fee
	stabilization period.	
	*Permanent loan: Initial rate to	
	be set at 4.75% for three (3) years	
	then adjustable every five (5)	
	years at 2.50% over the six-	
	month moving average of the 10-	
	Year Treasury Note, Floor Rate	
	of 4.75%. Rate re-pricing will	
	occur at the end of each 60-month	
	period. Repricing not to exceed	
	1.50% every five years.	

*interest rate repricing will occur at the end of each 60 month period. Rate in effect at that time will be fixed based upon the six month moving average of the 10-Year Treasury note +2.50%subject to a floor rate of 4.75% and rate repricing not to exceed 1.50% every five years. **Fees will be due upon closing. Loan balance can be repaid at any time without any prepayment penalty.

- **4. Purpose of Loan:** Proceeds will be used to provide construction/permanent financing for a 20-unit complex located at Jefferson St SE and Silver, in Albuquerque, NM.
- **5. Source of Repayment:** Primary: Rental revenue generated by the 20 unit complex located at Jefferson St SE and Silver, in Albuquerque, NM. Secondary: Other personal cash flow resources; refinance/liquidation of collateral
- 6. **Payment Terms:** Interest only for 24 months followed by an amortizing term loan based on a 30-year amortization with a 15-year call (15-year maturity includes 24 months interest only period)

7. Collateral:

Title insured first mortgage and assignment of leases and rents on the 20 unit complex located at Jefferson St SE and Silver, in Albuquerque, NM

8. Guarantees:

- Ecotecture, LLC
- Evan Davis
- Hayley Davis

9. Reporting Requirements:

Legal Entity	Reporting Requirements	
Silver Townhomes, LLC	 Complete Annual Business Tax Return; due within 30 days of filing Annual Business Financial Statement. 	
Ecotecture, LLC	 Complete Annual Business Tax Return; due within 30 days of filing Annual Business Financial Statement. 	
Evan Davis and Hayley Davis	 Annual Personal Financial Statements Complete Annual Personal Tax Returns including K-1s from any Sub S, Partnership or LLC in which you held an ownership interest. (due within 30 days of filing) 	

This proposal letter summarizes terms and conditions for discussion purposes only and does not constitute a commitment on the part of the SLFCU to make a loan. It is intended only as an expression of SLFCU's sincere interest in the proposed transaction, to serve as an outline and does not purport to summarize all of the terms, conditions, covenants, and other provisions which would be contained in definitive legal documents for an approved loan transaction. Final terms will be subject to SLFCU's final credit approval. In addition, this summary of terms is not binding on us nor are they binding on you. You agree by your receipt of this term sheet that this is not a contract, promise or commitment to loan money or to grant, extend or renew credit.

Sandia Laboratory Federal Credit Union is pleased to have the opportunity to present this expression of interest for your financing needs If you have any questions please don't hesitate to contact me at 505-237-7241.

Sincerely,

Priscilla Pollock

Priscilla Pollock Business Servicing Manager/Commercial Lender Business Services Department Sandia Laboratory FCU August 9, 2022

Sunlight Homes 3100 San Joaquin SE Albuquerque, NM 87106



RE: 20-Plex at Lots 11-22 , Block 20, Valley View Addition Albuquerque, Bernalillo County, NM

To Whom It May Concern:

The structural design specifications of the 20-plex of townhomes proposed at Jefferson & Silver includes an additional 5 pounds per square foot for a future solar panel photovoltaic system which in my experience is sufficient to support such load. To the best of my knowledge the building's infrastructure as proposed in the construction documents is sufficient to support the addition of this system without undue burden on the contractors installing this system. It is hard to say exactly how many panels or the wattage of this future system, but the entire roof area of each of the five buildings is structurally sufficient to be covered with solar panels, as allowed by code.

Respectfully,

Adam R. King, P.E.

August 9, 2022

Sunlight Homes 3100 San Joaquin SE Albuquerque, NM 87106



RE: Evan Davis letter of recommendation

To Whom It May Concern:

I have worked with Evan Davis as structural engineer of record on many single-family and two multi-family projects over the last 10 years. He has served as the designer, developer & builder of a number of projects in the past. I worked closely with him on the design of these projects & consulted with him during the construction phase as well. I can attest to his competency in these roles.

Respectfully,



Adam R. King, P.E.

M SLFCU Business

August 10, 2022

Mr Evan Davis 3100 San Joaquin Ave SE Albuquerque, NM 87106

Re: Reference letter for the MRA application for 20 unit multifamily housing project located near the intersection of Jefferson and Silver SW.

To Whom it may concern:

Recently, Evan Davis requested a reference letter to accompany an MRA application for a new 20 unit multifamily housing project located near Jefferson and Silver SW.

I have worked with Evan on his most recently completed 12 unit multifamily project located at 200 & 202 Cornell SE. Evan was the designer, developer and general contractor / builder for the project. I've worked closely with him throughout the construction of the project and can attest to his competency in these roles.

It is our impression that Mr. Davis is very knowledgeable and sophisticated in his business practices. He has been and continues to be one of SLFCU's most highly valued commercial clients.

If you need any further information, please don't hesitate to give me a call at 505-237-7228.

Sincerely,

Dan Cover, Vice President and Manager Sandia Laboratory FCU Business Services Department 7412 Jefferson NE Albuquerque, NM 87109

PO Box 23040, Albuquerque, New Mexico 87192-1040 | 505.293 0500 | 800.947.5328 | Fax 505.237.3770 | www.slfcu.org | business@slfcu.org

Exhibit A: Jefferson Townhome Application Package